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News Release

Networks First and 8el join forces in new partnership

Released: 23rd April 2009
Publisher: Networks First

Redditch, 23 April 2009 -- Networks First, an independent provider of support services for network infrastructures, has signed a new partnership with 8el, the managed communications provider for UK businesses. 8el were founded in 1999, with the aim of supplying highly tailored voice and data solutions including VoIP for the small to medium sized corporate market, now servicing over 40,000 users throughout the UK.

As 8el's preferred support partner, Networks First will offer its data engineering and support capabilities to 8el's converged network solutions, providing customers with a one stop shop for their data and voice needs. At the heart of the partnership is a shared passion for customer experience and a commitment to providing high quality service throughout all areas of the business.

Julian Jackson, director of sales, 8el, explains: "Our core values stress the importance of excellent customer experience and we expect the same from our partners. Networks First's vision of supplying exceptional customer support runs parallel with our company ethos. We are very pleased to be partnering with one of the UK's leading specialist providers of converged network support services. Their multi vendor and mixed technologies capabilities, in depth knowledge of networking equipment and experienced engineers will bring additional value to our clients."

Commenting on the new partnership, Peter Titmus, managing director, Networks First, said: "This partnership will combine the experience, expertise and innovation needed to provide exceptional converged network solutions and support services. Networks First prides itself on working exclusively through the channel and this relationship furthers our commitment to working with partners to give the best network support services in the business."

-Ends-

Notes to Editors

About 8el
 8el (pronounced "A-Tel") is the trading name of Aggregated Telecom Limited. 8el

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is a communications provider specialising in bespoke and managed solutions for businesses, including IP Centrex telephony, Wide Area Networks and ISP services. This established company supports businesses across the UK with its comprehensive portfolio of voice and data communications services, which gives customers access to the best of new technologies, with benefits including cost-effective telephony, flexible and sophisticated services and disaster recovery support.

For more information please contact Natalie Porter at Natalie.porter@8el.com or visit www.8el.com

About Networks First

Networks First is a specialist provider of converged network support services. Its people, passion and skills blend together creating a distinctive customer support experience. Going beyond the traditional 'break fix' approach, Networks First's commitment is to the restoration and ongoing sustainability of networks. A partner focused support services organisation with multi-vendor and mixed technology capabilities, Networks First's partners, include EDS Global Field Services, Dell and Westcon Convergence. Following its recent acquisition of ANS, a leading provider of support services for IP telephony solutions, Networks First is now the largest independent provider of converged network support services in the channel. www.networksfirst.com

For more information please contact Louisa Constable/Emily Young at Portfolio Communications on 020 7240 6959 or email networksfirst@portfoliocomms.com

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